

Skimming the Cream

No-Cost and Low-Cost ECMs

Eric Oliver, PE, CEM
Earthwide, LLC

Eric Oliver

Founder, Earthwide, LLC

- ▶ Earthwide, LLC
 - Energy and Sustainability Master Planning Company in McLean, VA.
 - 30 years of industry experience
 - Founded EMO Energy Solutions (1998) to address the growing need for energy efficiency services and ran the Company for 19 years until 2017.
- ▶ Academic Achievements & Licenses
 - MIT: Master's degree in Building Technology and a Bachelor of Architecture
 - PE: Virginia and Maryland
- ▶ Service to Associations
 - Former President of the National Capitol Chapter AEE
 - Former National Secretary of AEE
 - Served on the Board of Directors of the National Capitol Region USGBC Chapter
 - Former Board Chairman of the Virginia Sustainable Building Network (VSBN)
 - 2019: Mr. Oliver was inducted into the National Energy Managers Hall of Fame by the AEE for a lifetime of achievement and leadership.

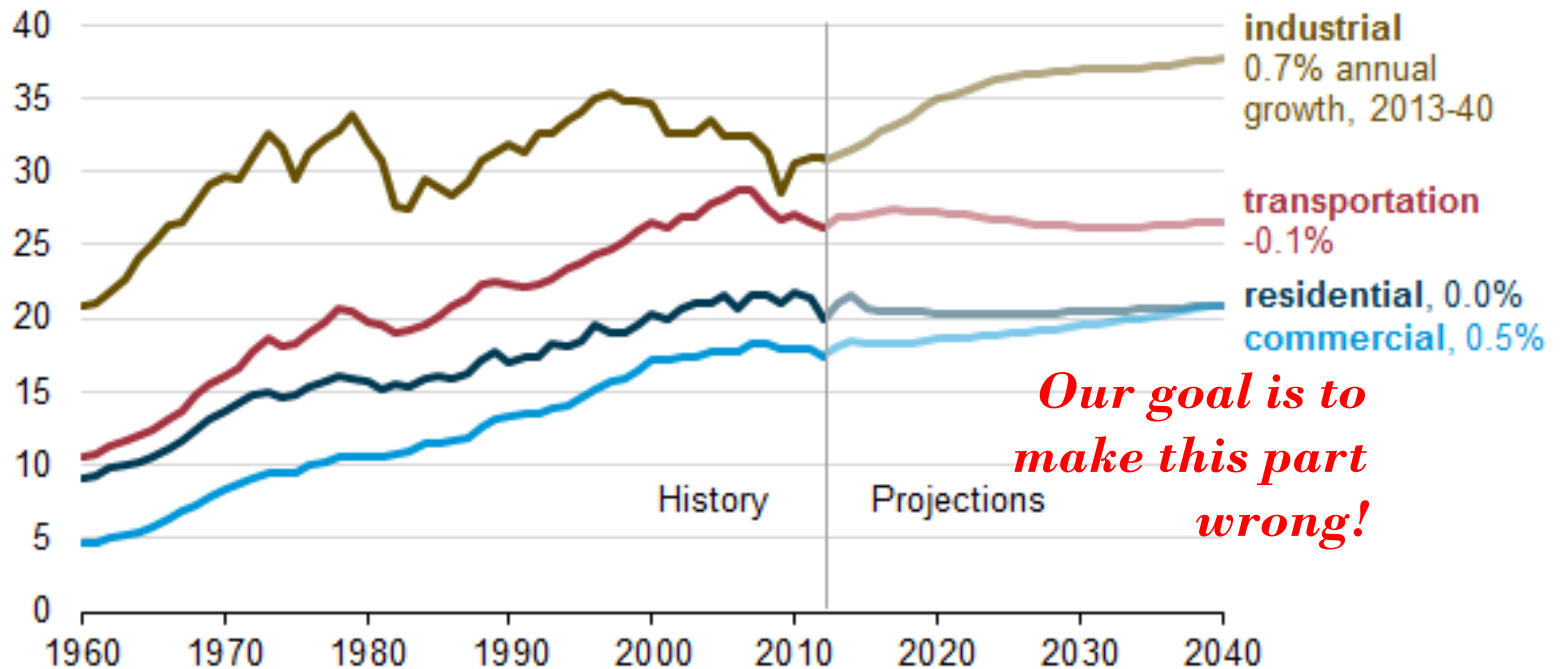
Skimming the Cream: No-Cost & Low-Cost Energy Conservation Measures (ECMs)

Learning Objectives

- Understanding how Energy is Consumed, and Wasted, in Buildings
- Identifying and Implementing No-Cost and Low-Cost Energy Savings
- Understanding Retrocommissioning (RCx) and Monitoring-Based Commissioning (MBCx)
- Financing Low-Cost Energy Savings

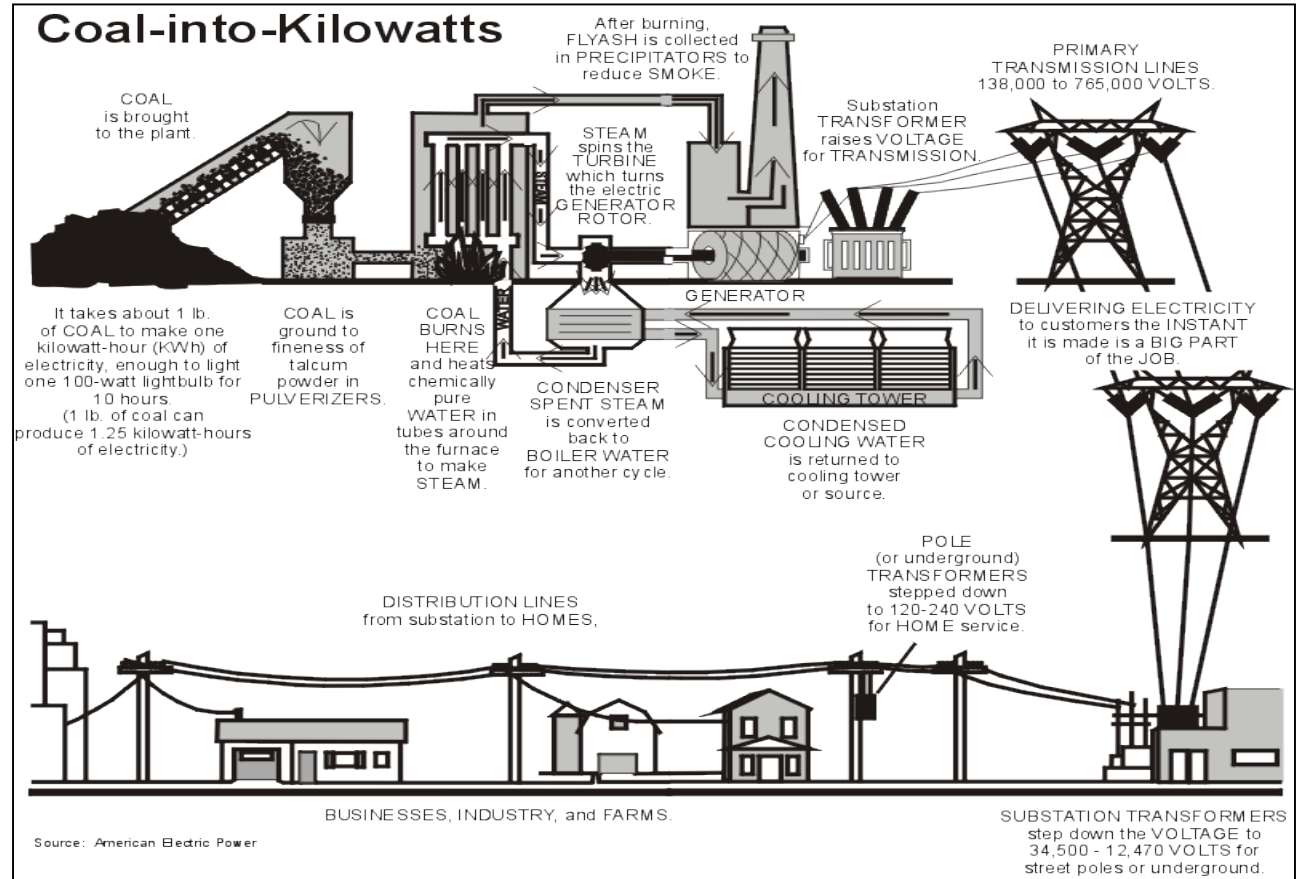
Energy Consumption Trends

Total energy consumption by end-use sector, 1960-2040
quadrillion Btu



*Our goal is to
make this part
wrong!*

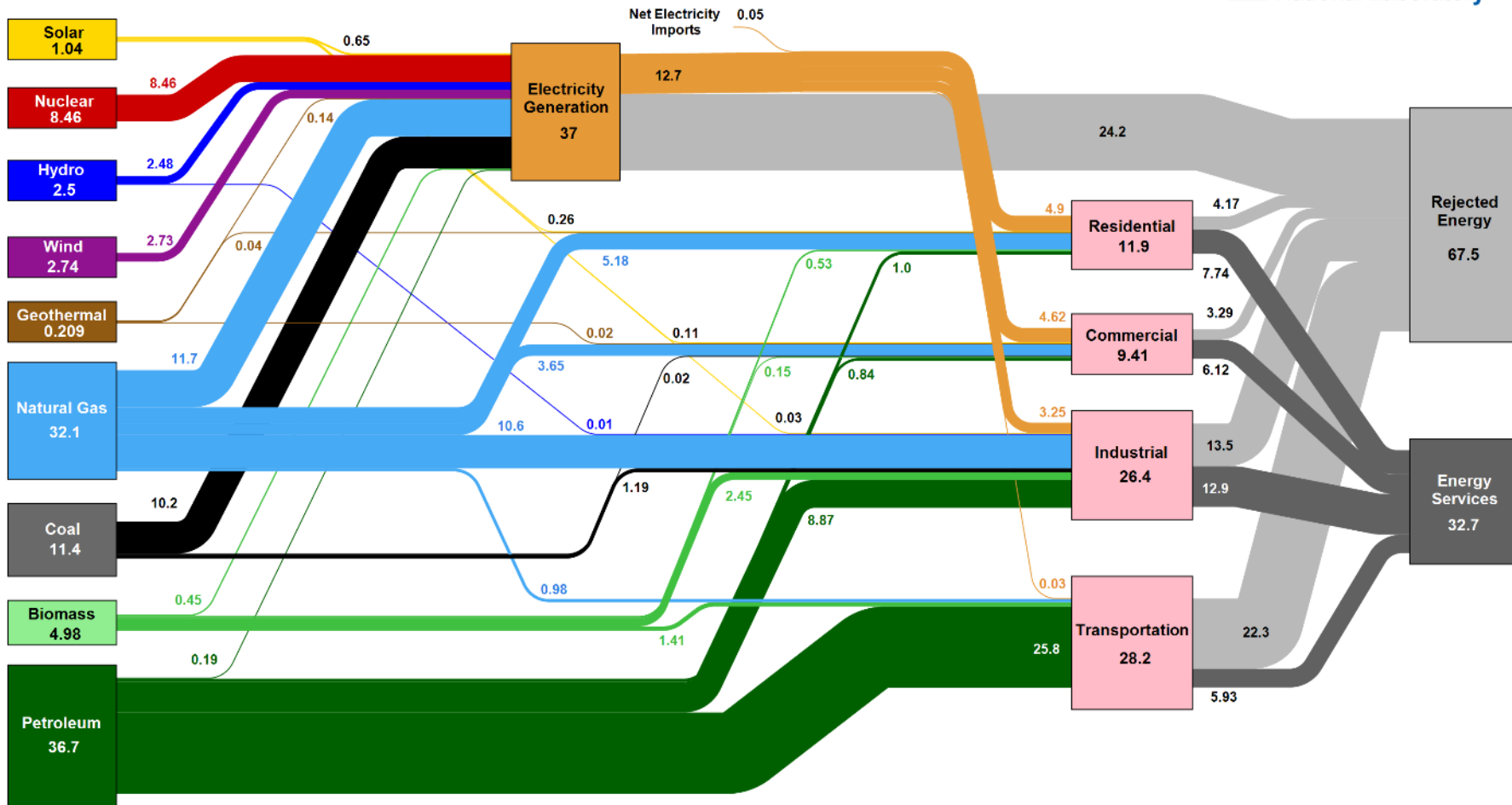
33% Efficiency of the grid



Energy Conversion Losses from Source to Electricity

- 40% – 62% is lost as waste heat at the generator
- 3% – 8% is lost in the transmission of electricity
- 1% – 2% is lost in the transformers

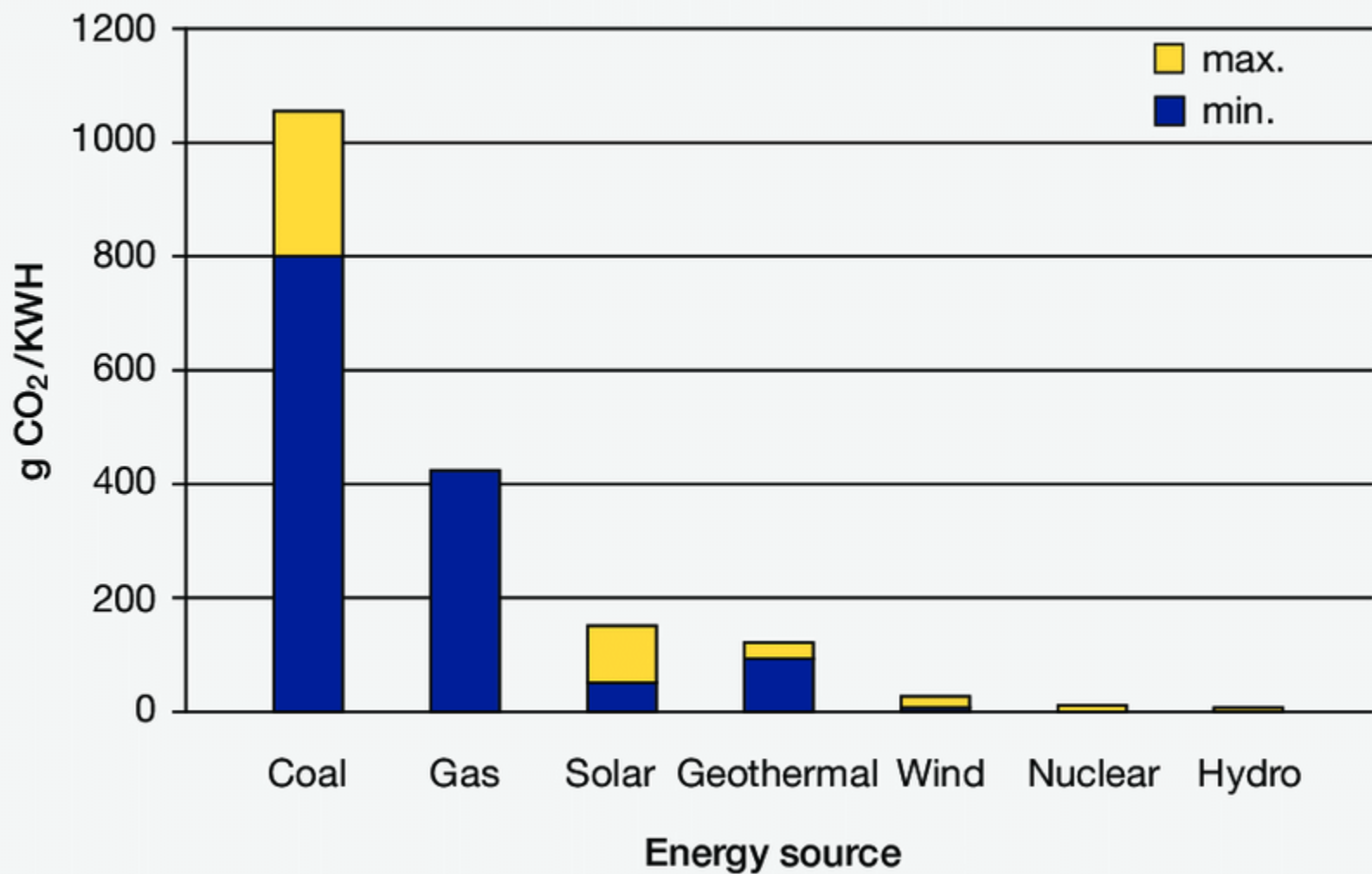
Estimated U.S. Energy Consumption in 2019: 100.2 Quads



Source: LLNL March, 2020. Data is based on DOE/EIA MER (2019). If this information or a reproduction of it is used, credit must be given to the Lawrence Livermore National Laboratory and the Department of Energy, under whose auspices the work was performed. Distributed electricity represents only retail electricity sales and does not include self-generation. EIA reports consumption of renewable resources (i.e., hydro, wind, geothermal and solar) for electricity in BTU-equivalent values by assuming a typical fossil fuel plant heat rate. The efficiency of electricity production is calculated as the total retail electricity delivered divided by the primary energy input into electricity generation. End use efficiency is estimated as 65% for the residential sector, 65% for the commercial sector, 21% for the transportation sector and 49% for the industrial sector, which was updated in 2017 to reflect DOE's analysis of manufacturing. Totals may not equal sum of components due to independent rounding. LLNL MI 410527

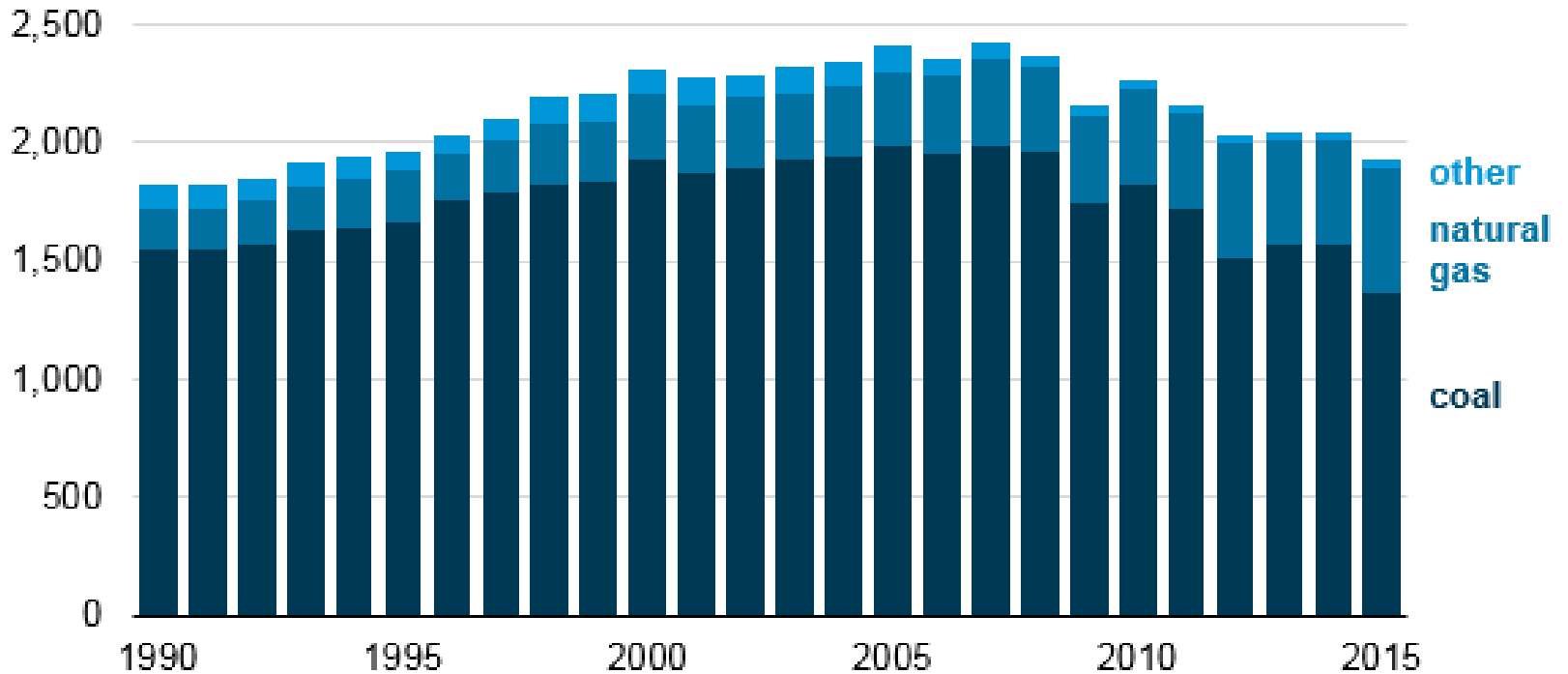


Total life cycle assessment

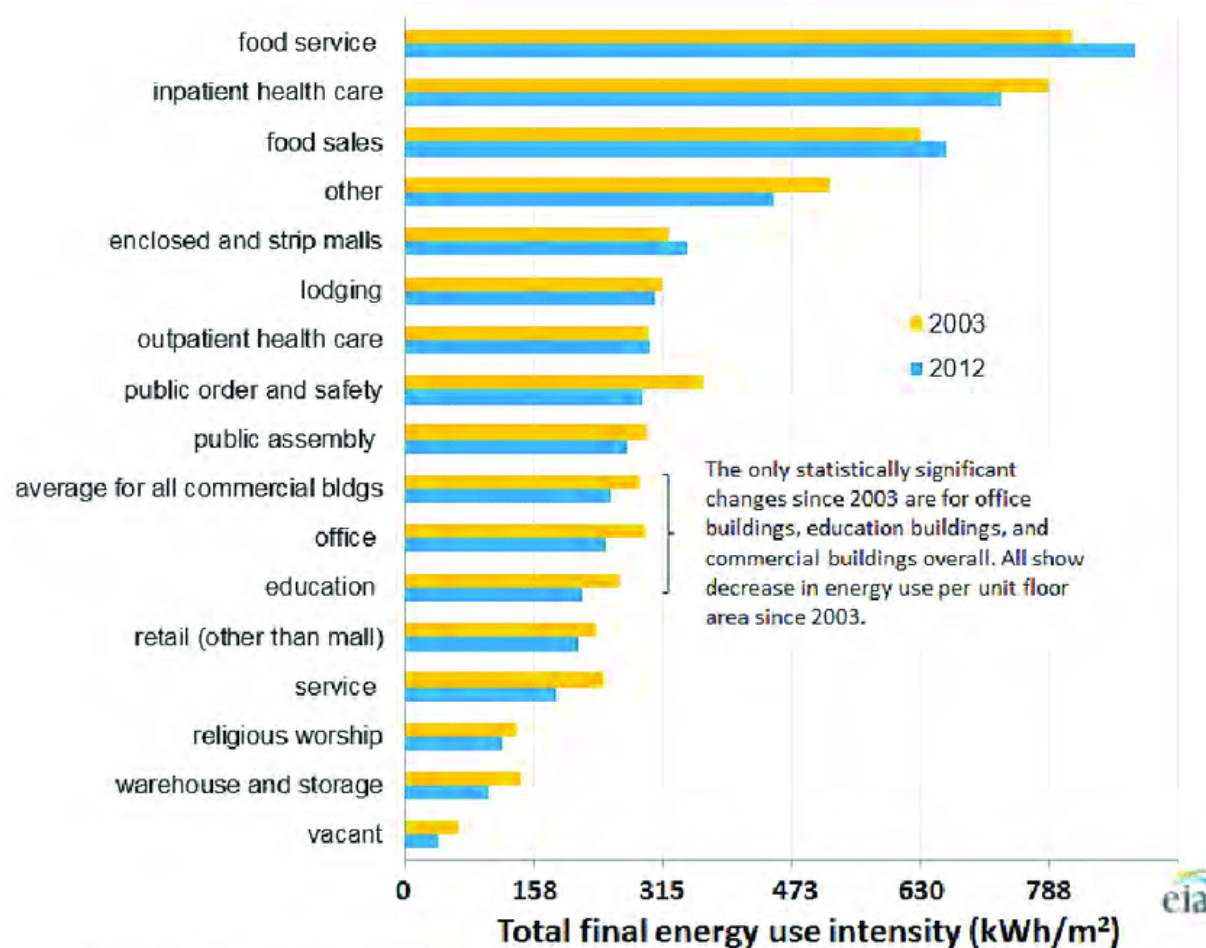


Carbon dioxide emissions from the electric power sector (1990-2015)

million metric tons

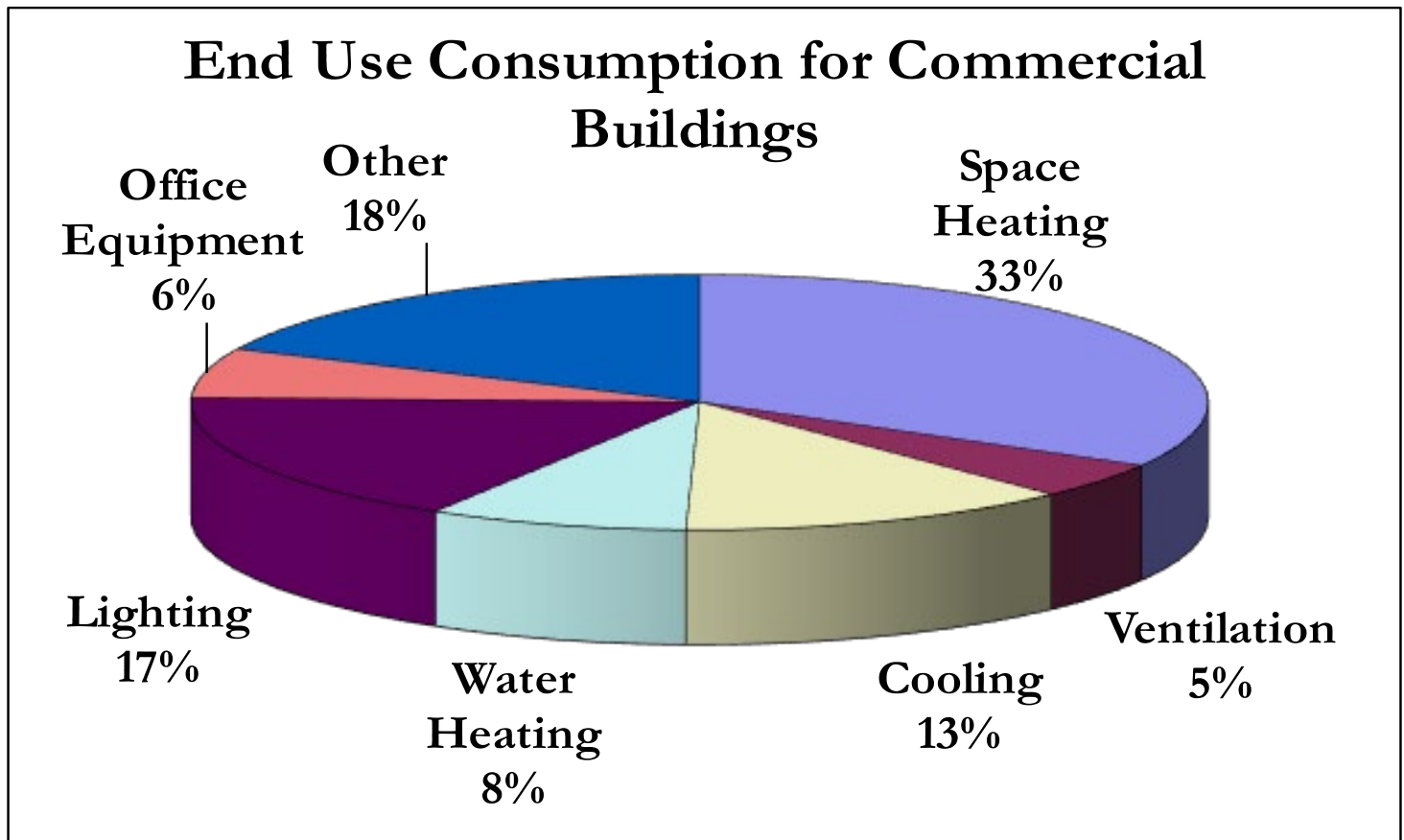


Commercial Energy Intensity



Source: U.S. Energy Information Administration, Commercial Buildings Energy Consumption Survey.

Typical Commercial Energy Consumption Breakdown



Energy Star Scoring

- ▶ 1–100 scale based on 12–months of consumption
 - Weather and occupancy normalized
 - Compared to other buildings of its type
- ▶ 75 or higher are Energy Star Certified
 - Top 25% in efficiency of its type
 - Recognition with Energy Star plaque

The screenshot shows an ENERGY STAR Data Verification Checklist for 'The Bethesda Hotel Tapestry'. The Energy Star score is 65. The checklist includes sections for Property & Contact Information and a review of whole property characteristics. The 'Basic Property Information' section contains three questions, each with 'Yes' and 'No' checkboxes.

Property Address	Property Owner	Primary Contact
The Bethesda Hotel Tapestry 3100 Wisconsin Avenue Bethesda, Maryland 20814		

Property ID: 347838
Montgomery County, MD Building ID: 00000000000000000000000000000000

1. Review of Whole Property Characteristics

Basic Property Information

1) Property Name: The Bethesda Hotel Tapestry
Is this the official name of the property? Yes No
If "No", please specify: _____

2) Property Type: Hotel
Is this an accurate description of the primary use of this property? Yes No

3) Location:
3100 Wisconsin Avenue
Bethesda, Maryland 20814
Is this correct and complete? Yes No

Energy Star Scoring

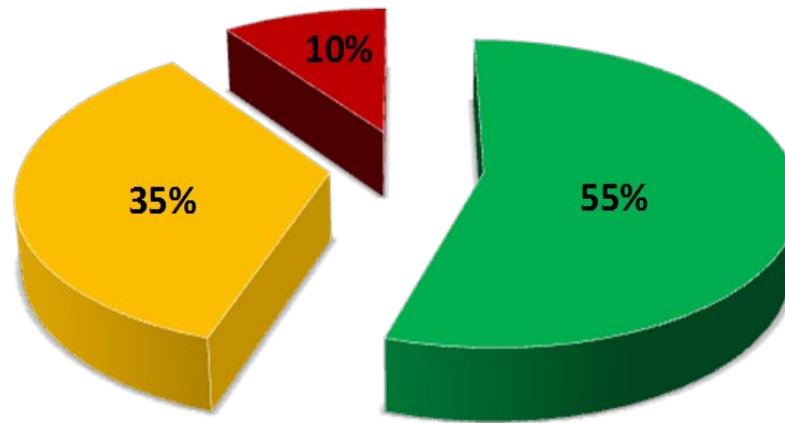
ES Score	Approach at Various Scores
>75	Energy Star certified, but still opportunities for energy savings
50–75	Likely low-cost / no-cost opportunities to get to Energy Star
<50	Would likely need cost-effective capital improvement measures to get to Energy Star

Energy Waste in Buildings

- 75% of computer electricity consumption occurs when no one is in front of the computer
- 35% of outdoor lighting is wasted upward, becoming light pollution
- 30% building energy waste = \$200,000,000,000/yr

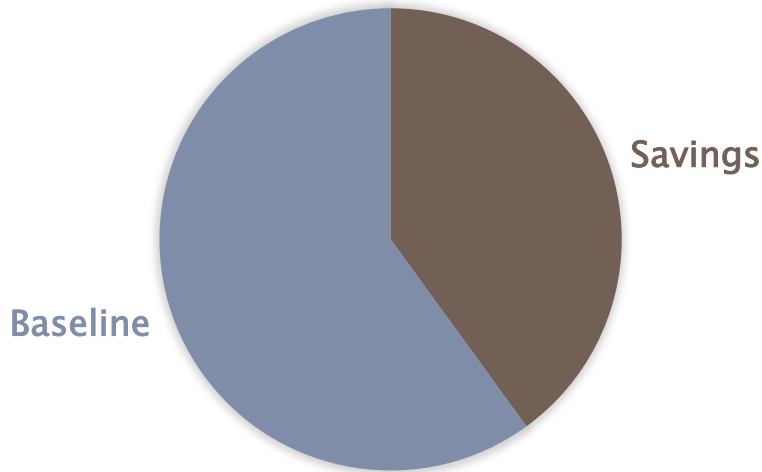
Where Most Buildings Waste Energy

■ Enclosure ■ Mechanicals ■ Occupant Behavior

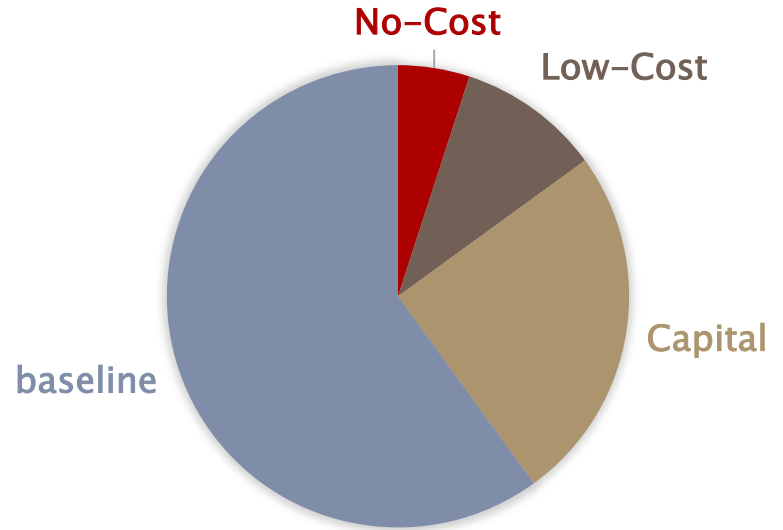


Potential for Cost-Effective ECMs

COST EFFECTIVE ENERGY SAVINGS



COST EFFECTIVE ENERGY SAVINGS



No-cost ECMs	1% - 5%
low-cost ECMs	5% - 15%
Capital Intensive ECMs	15% - 40%
	Up to 40%

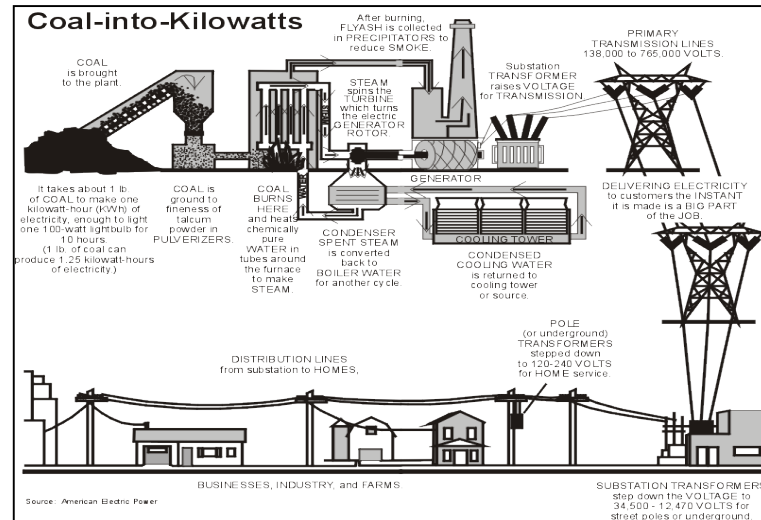
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Polling Question

Polling Question

- ▶ What percentage of embodied input energy at utility plants becomes useful energy at the outlets ?

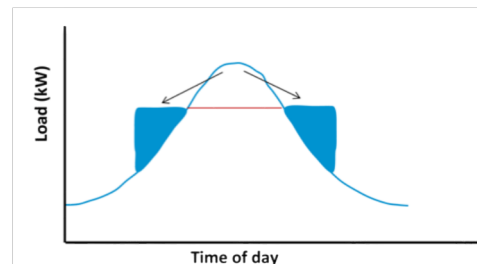
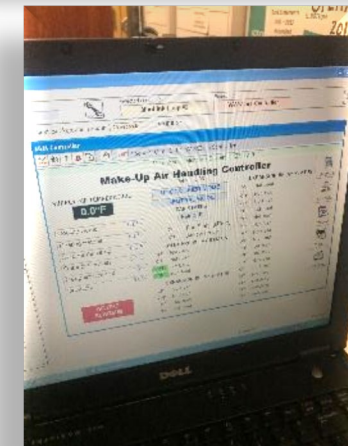
- A. 10%
- B. 33%
- C. 67%
- D. 100%



Potential No-Cost/Low-Cost ECMs

Low-Cost ECMs

- Lighting
- Temperature control
- VFDs
- Daylighting
- Retro-commissioning



No-Cost/Low-Cost ECMs

LED Retrofits

Even compared to fluorescent technology, ROI of 15% – 100%



	Watts	hours	kWh/yr	Cost/yr
Halogen	50	6,000	300	\$36
LED	6	6,000	36	\$5

No-Cost/Low-Cost ECMs

Lighting Controls

Occupancy Sensors

Detect motion or heat and initiate or shut off lighting



Photocells

Monitor light levels to adjust lighting intensity when daylight is available



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No-Cost/Low-Cost ECMs

Programmable Thermostats

To replace fixed temp manual t-stats

Set back temperatures 6° – 10° F during unoccupied hours



	Occ	Unocc
Summer	74	80
Winter	68	60

No-Cost/Low-Cost ECMs

Variable Speed Drives

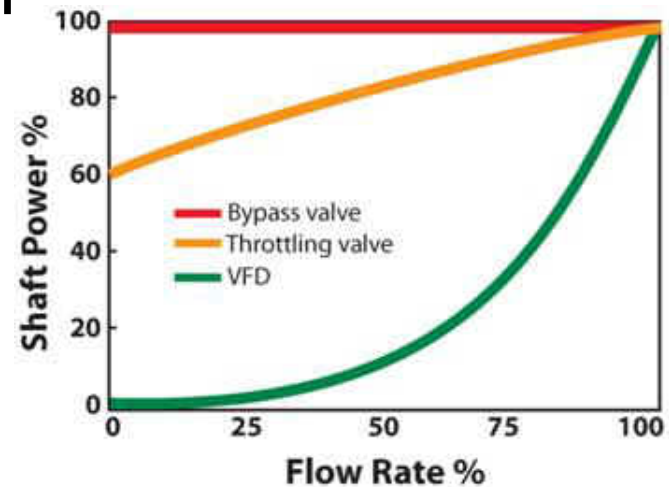
- Fans
- Pumps



Power through VSD is proportional to % of flow (or speed) cubed

- $\% \text{ Input} = (\% \text{ speed})^3$
@ 50% speed: 12.5% input kW

Costs down to \$1,500 – \$4,000



No-Cost/Low-Cost ECMs

Pipe Insulation

- Chilled and hot water supply and return pipes
- DHW supply and return
- Valves

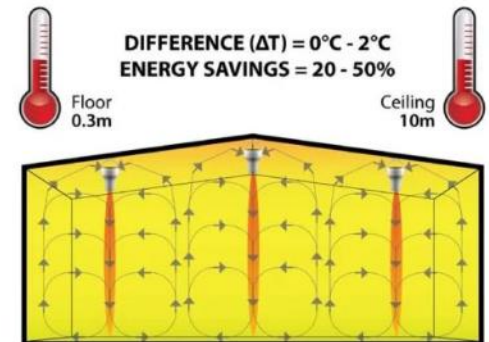
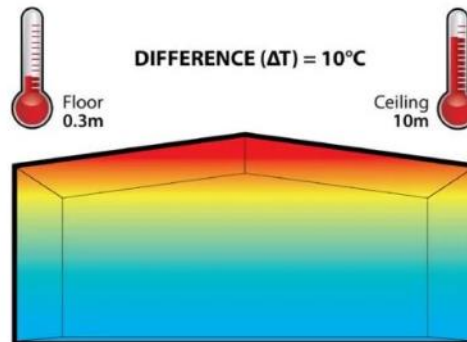
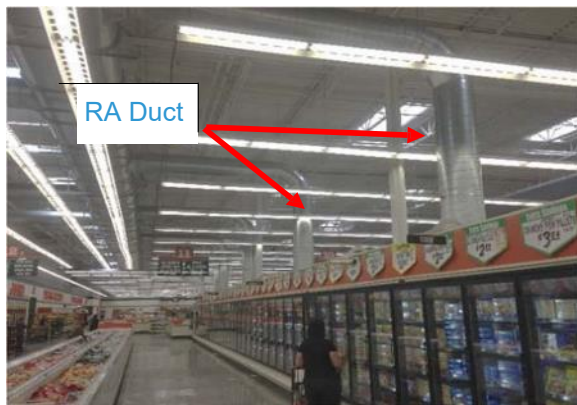


No-Cost/Low-Cost ECMs

Cold and Warm exhaust air recovery

Example: Pull return air in supermarket from display cases in cooling mode

Example: Pull return air from ceiling in warehouse in heating mode



No-Cost/Low-Cost ECMs

Refrigerant Suction line Insulation

- When located outside, can gain unwanted heat
- Can cause HP to lose 2–5% efficiency



No-Cost/Low-Cost ECMs

Walk-in evaporator fan controllers

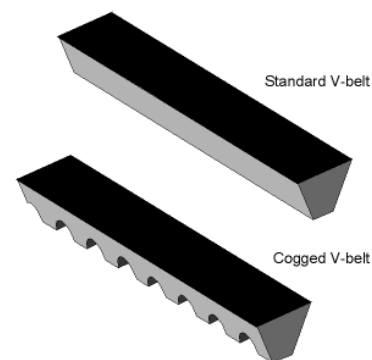
- Fans typically run constantly
- Can cycle down or off when compressor cycles off



No-Cost/Low-Cost ECMs

Cogged V-Belts

- Reduce slippage at pulleys
- Can improve motor efficiency by 2%



V-Belt % Efficiencies			
Belt Type	Wrap	Cog	Savings
A	94.1	95.5	1.4
B	94.4	96.5	2
C	97.4	99.6	2.2
D	96.9	97.4	0.5

No-Cost/Low-Cost ECMs

Weathersealing

- Gaps around doors and windows
- Missing or damaged insulation



Retro-Commissioning (RCx)

Detailed investigation, diagnostic testing, and improvement implementation of mechanical, electrical, and plumbing systems

- Return equipment to proper operation
- Identify energy waste
- Improve energy efficiency of systems

- Typical Cost \$0.15 – \$0.30/ft²
- Typical 5% – 15% Savings

Retro-Commissioning (RCx)

Includes performance testing

- Does equipment turn on when called for?
- Does equipment shut off when setpoints are met
- Do valves and dampers react to temperatures correctly?
- Do field measurements match BAS readouts?



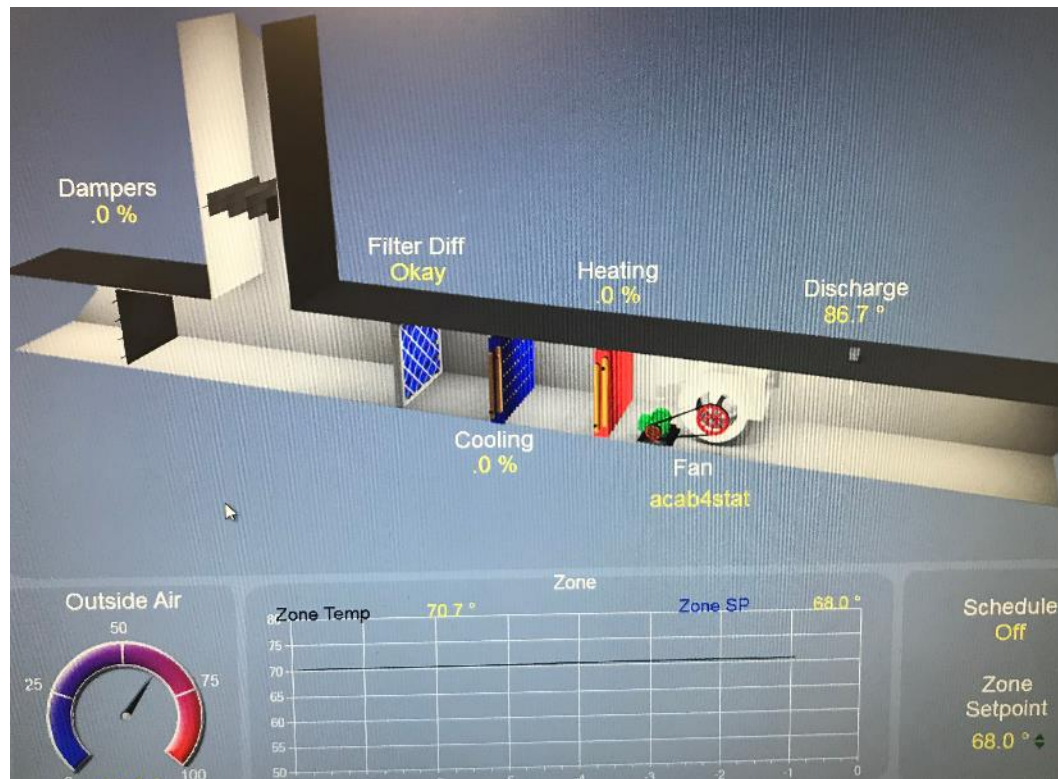
Retro-Commissioning (RCx)

- Stuck dampers
- Malfunctioning controls
- Inaccurate thermostats
- Steam system leaks
- Compressed air leaks
- Clogged filters/coils



Retro-Commissioning (RCx)

- Inaccurate sensors and readouts can cause equipment to run excessively



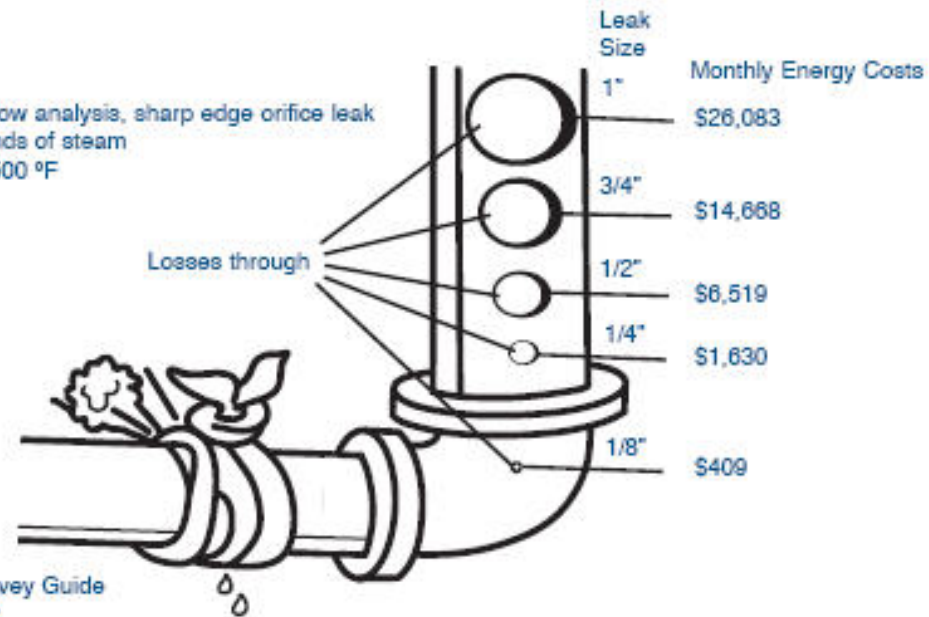
Retro-Commissioning (RCx)

- Steam leaks can cost \$1,000 a day



Assumptions:

Model=Compressible flow analysis, sharp edge orifice leak
Cost=\$9.50/1,000 pounds of steam
Pressure=150 psig at 500 °F



Source: Steam System Survey Guide
ORNL/TM-2001-263, p. 6-2

Retro-Commissioning (RCx)

- Industrial Compressed air system leaks waste compressor energy and can prevent setpoints from holding

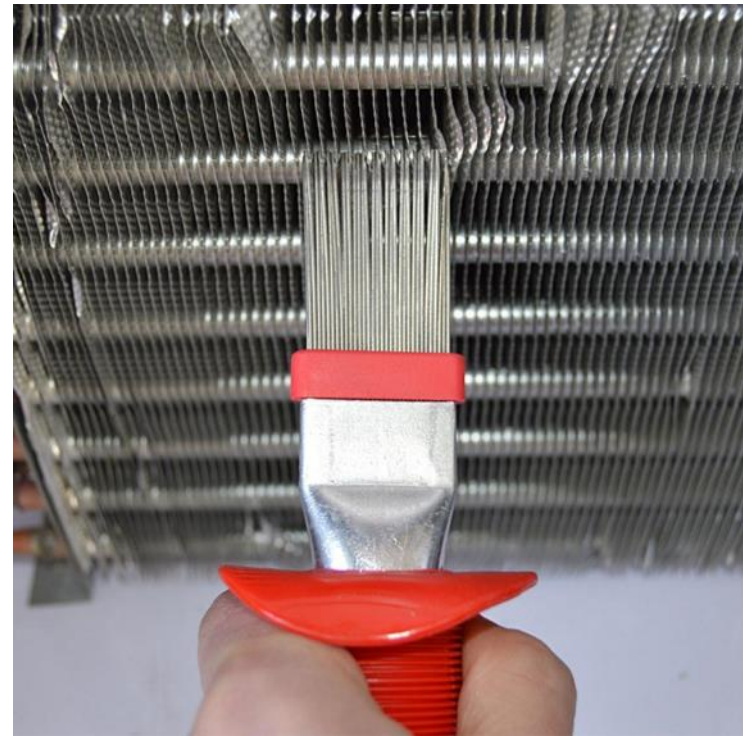


Costs of Compressed Air Leaks

Hole Diameter (in)	Energy Loss at Pressure (kWh/year)		
	110 psi	100 psi	90 psi
3/8	226,100	208,100	190,000
1/4	100,500	92,500	86,300
1/8	25,100	23,100	21,100
1/16	6,300	5,800	5,300
1/32	1,600	1,400	1,300

Retro-Commissioning (RCx)

- Bent and damaged fins can decrease condenser efficiency 3–5%



Polling Question

- ▶ True or False: Steam Leaks can cost as much as \$1,000 a day

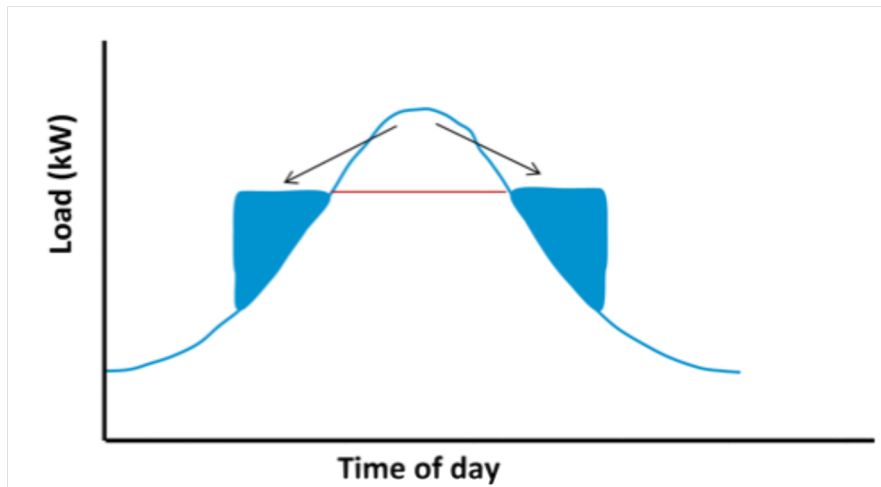
- A. True
- B. False



Potential No-Cost/Low-Cost ECMs

No-Cost ECMs

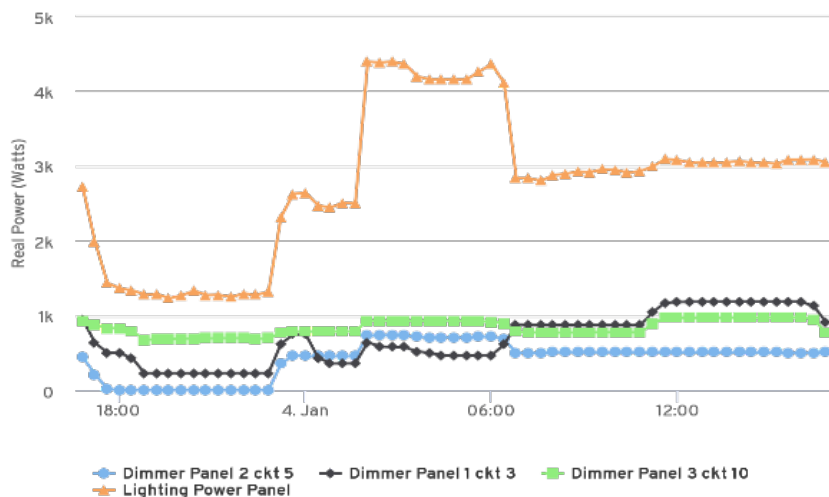
- Control Strategies
- Temperature optimization
- Off-peak energy reduction
- Demand reduction



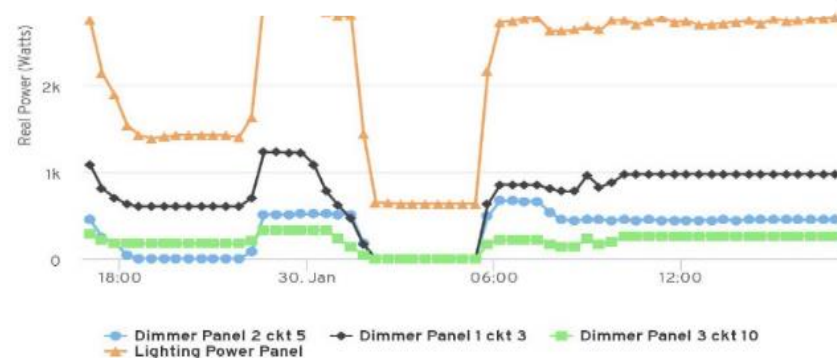
No-Cost/Low-Cost ECMs

Off-Peak reduction

Example: Reducing restaurant off peak lighting during cleaning crew hours



before

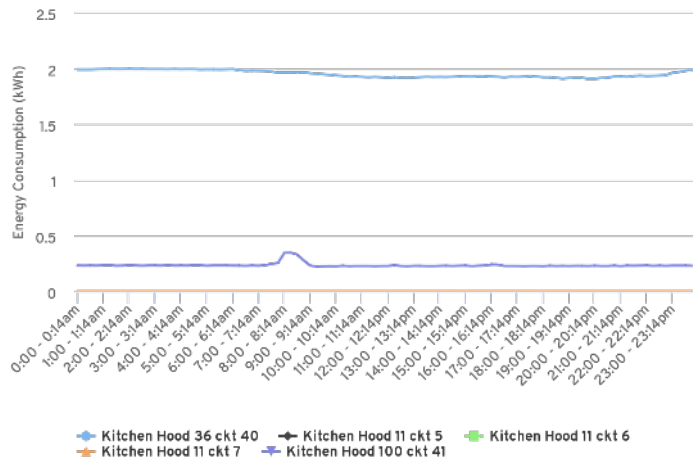


after

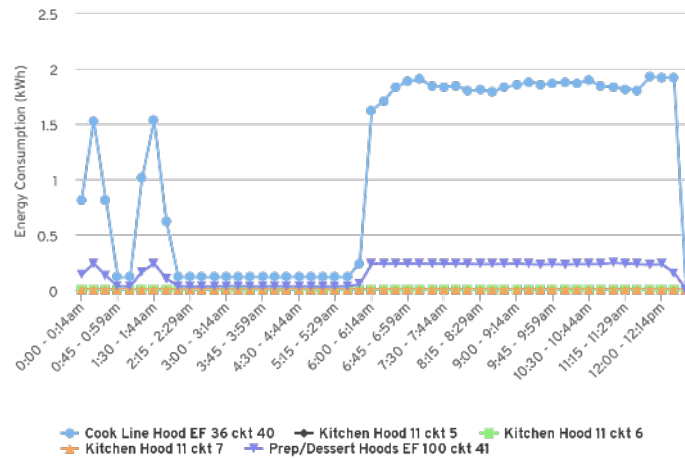
No-Cost/Low-Cost ECMs

Off-Peak reduction

Example: Reducing restaurant off peak hood exhaust fan consumption



before



after

No-Cost/Low-Cost ECMs

Enhanced coil and filter maintenance

- Coils cleaned 2x / year
- Filters replaced every 3 months or when pressure drop indicates problem
- Clean intake grilles as needed



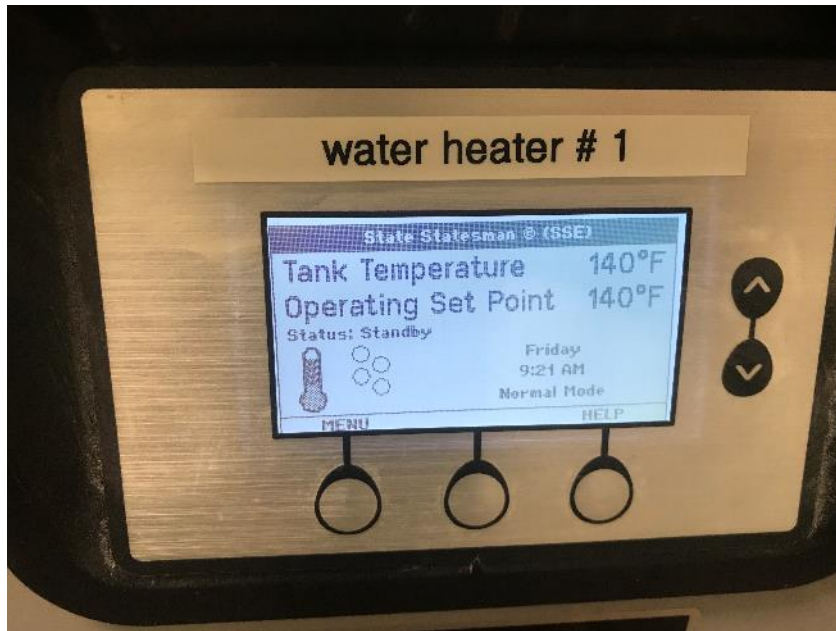
No-Cost/Low-Cost ECMs

Direct Sunlight control



No-Cost/Low-Cost ECMs

- Reset DHW temperature
 - Typically set to 125°F – 140°F
 - Minimum 120° to inhibit bacterial growth



No-Cost/Low-Cost ECMs

Delamping

- Identify overlit areas and strategically remove lamps (and ballasts if possible)



No-Cost/Low-Cost ECMs

Vacant Zone Isolation

- When tenant spaces or entire floors become unoccupied, set all AHUs, VAV boxes, FCUs off or to unoccupied settings



No-Cost/Low-Cost ECMs

Walk-in consolidation

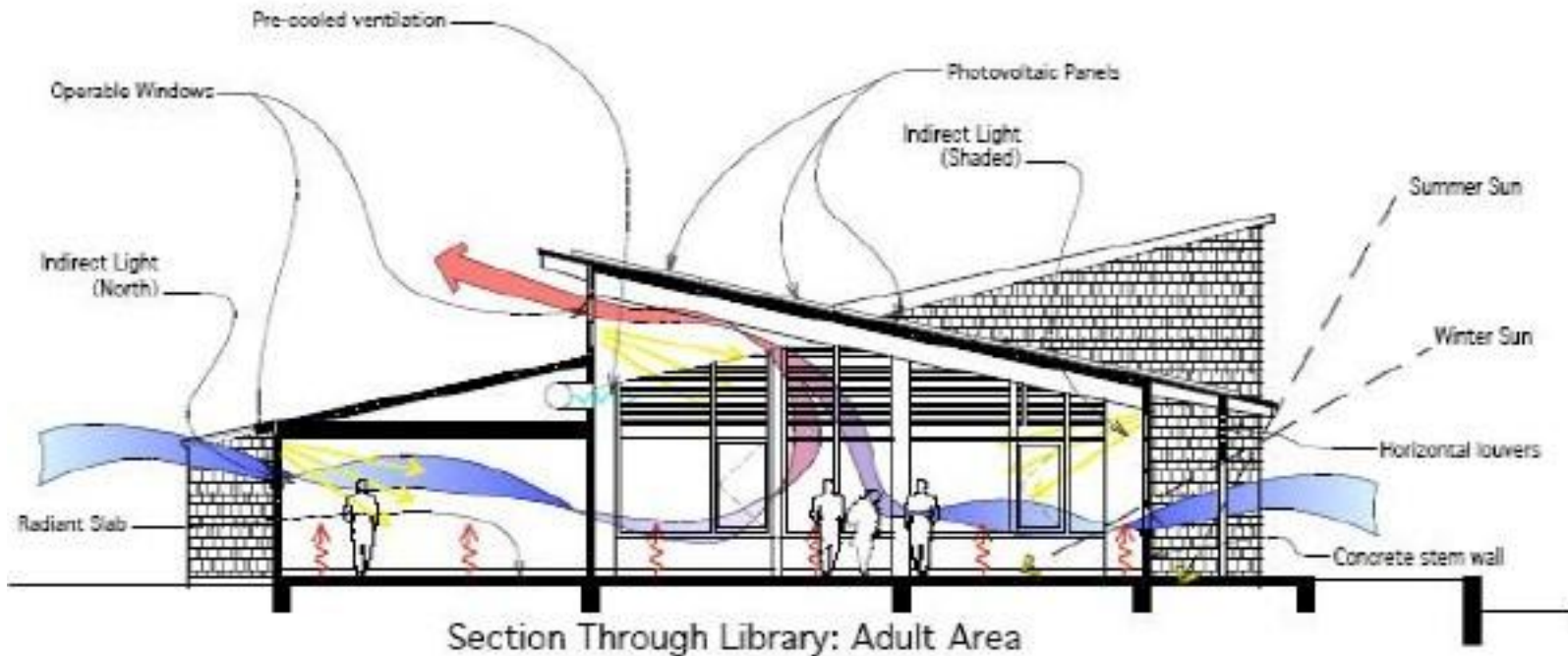
If several walk-in coolers are only partially full, consolidate and shut some down



No-Cost/Low-Cost ECMs

Natural ventilation

- When OAT < Room temp in cooling mode



Polling Question

Polling Question

- ▶ Filters in Air Handling Units (AHU) should be replaced at a minimum every
 - A. month
 - B. 3 months
 - C. 9 months
 - D. year

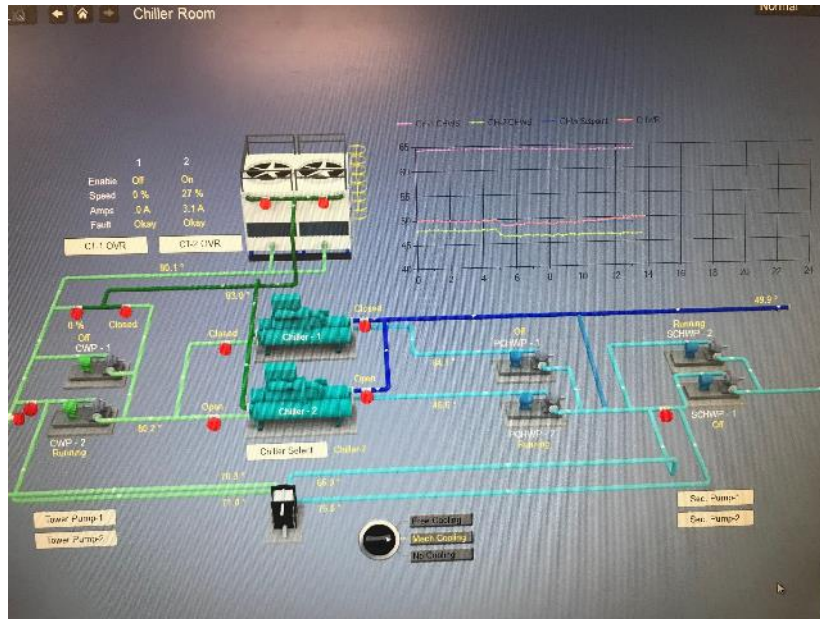


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No-Cost/Low-Cost ECMs

Enhanced Control Strategies

Strategies using an existing EMS



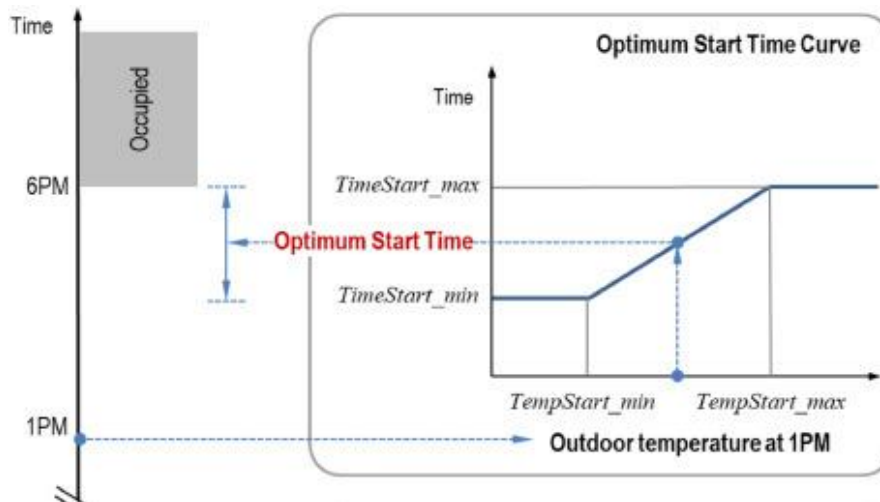
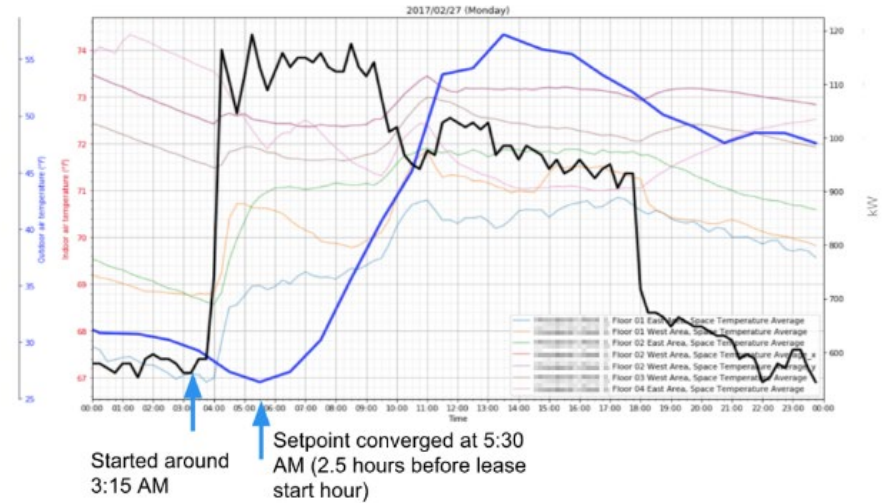
- Chiller optimization
- Economizer
- Boiler optimization
- Smart start/stop
- Chilled Water/Hot water reset

No-Cost/Low-Cost ECMs

Enhanced Control Strategies

Optimal Start

- Calculating the optimal start time for AHUs to get the zones to occupied temp
- Minimal time each day based on OAT, setpoint, previous start up times, building load



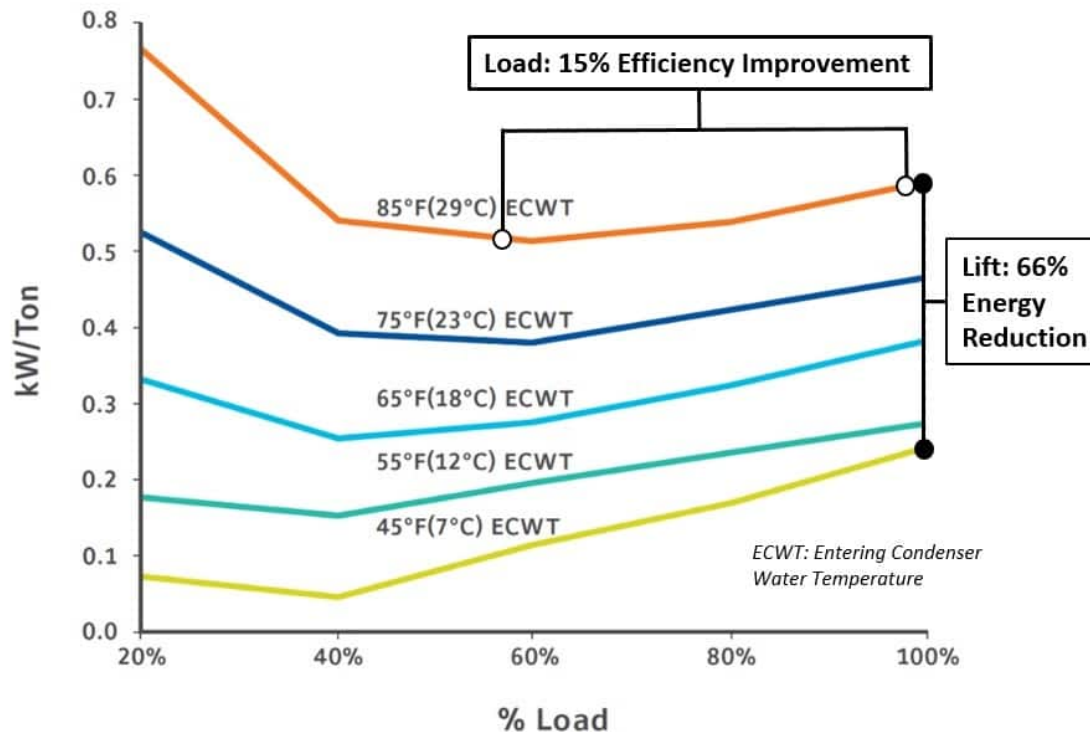
▪ Definition for start control

$TimeStart_{max}$	Start time at high threshold outdoor temperature
$TempStart_{min}$	Low threshold outdoor temperature
$TimeStart_{min}$	Start time at low threshold outdoor temperature
$TempStart_{max}$	High threshold outdoor temperature

No-Cost/Low-Cost ECMs

Enhanced Control Strategies

- Floating Condenser Water control



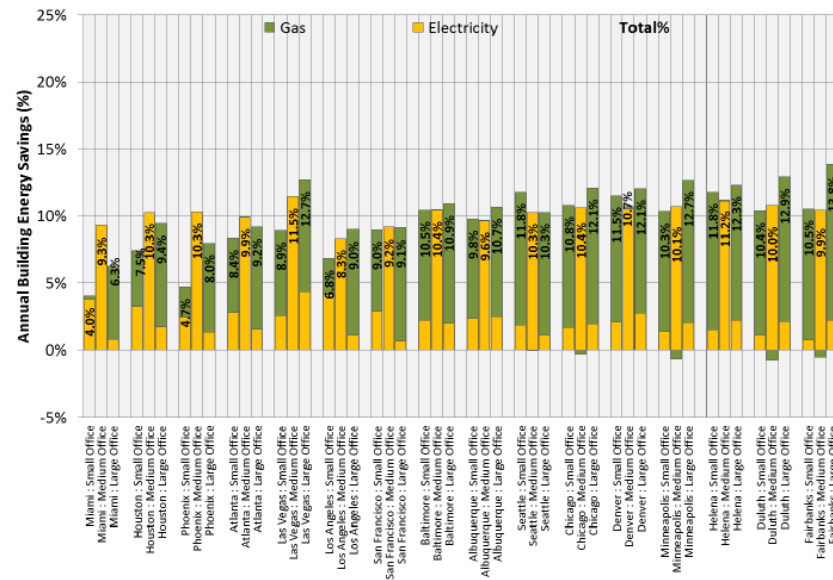
No-Cost/Low-Cost ECMs

Enhanced Control Strategies

Wider deadbands and Night Purge

- Increase deadbands around setpoint from 1–2°F to 3–4 °F
 - Reduces run time
- When building is anticipated to be in cooling mode during the day, flush building with 100% OA at night
 - whenever OAT < inside temp

Range
4% – 12% savings



No-Cost/Low-Cost ECMs

Enhanced Control Strategies

Chilled Water Reset

Basic Outdoor Air / Chilled Water Temperature Reset Schedule	
Outdoor Air Temperature (OAT)	Chilled Water Supply Temperature
60°F	48°F
65°F	47°F
70°F	46°F
75°F	45°F
80°F	44°F
85°F+	43°F
90°F	43°F

Hot Water Reset

Heating Control Hot Water Reset Schedule	
Outdoor Air Temperature (OAT)	Hot Water Supply Temperature
60°F	140°F
55°F	145°F
50°F	150°F
45°F	155°F
40°F	160°F
35°F	165°F
30°F	170°F
25°F	175°F
20°F	180°F

No-Cost/Low-Cost ECMs

Enhanced Control Strategies

Match HVAC hours to occupancy

- Compare occ/unocc schedules to actual occupancy

Example: Restaurant with fixed 6:00 on / 11:30 off schedule

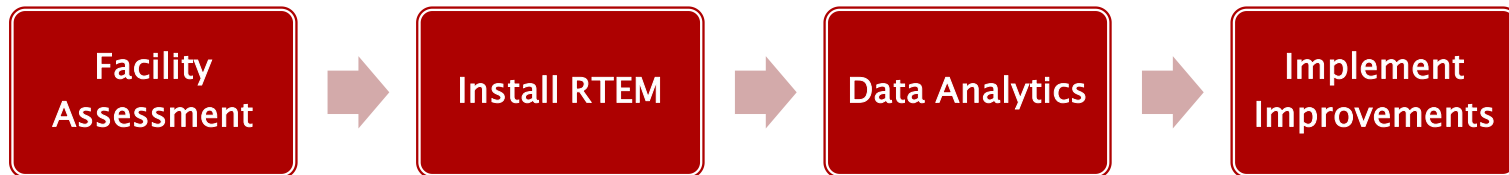
New HVAC Schedule

- Kitchen: 6:00 on / 11:00 off
- All other areas: ½ hr before opening on / closing off



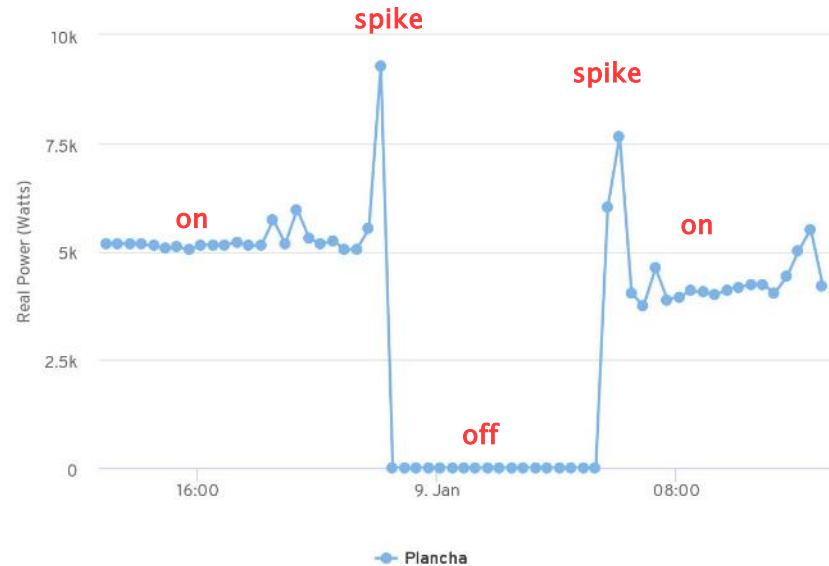
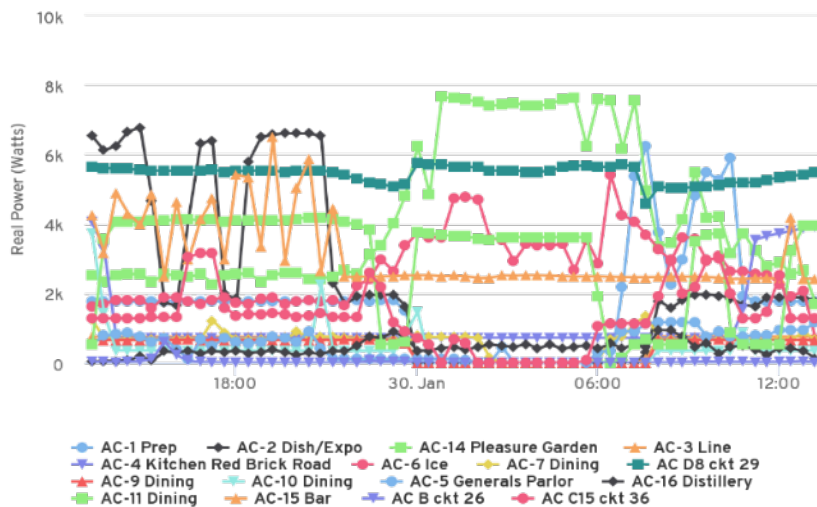
Monitoring-Based Commissioning (MBCx)

Monitoring and analyzing equipment-based data to optimize performance and energy efficiency



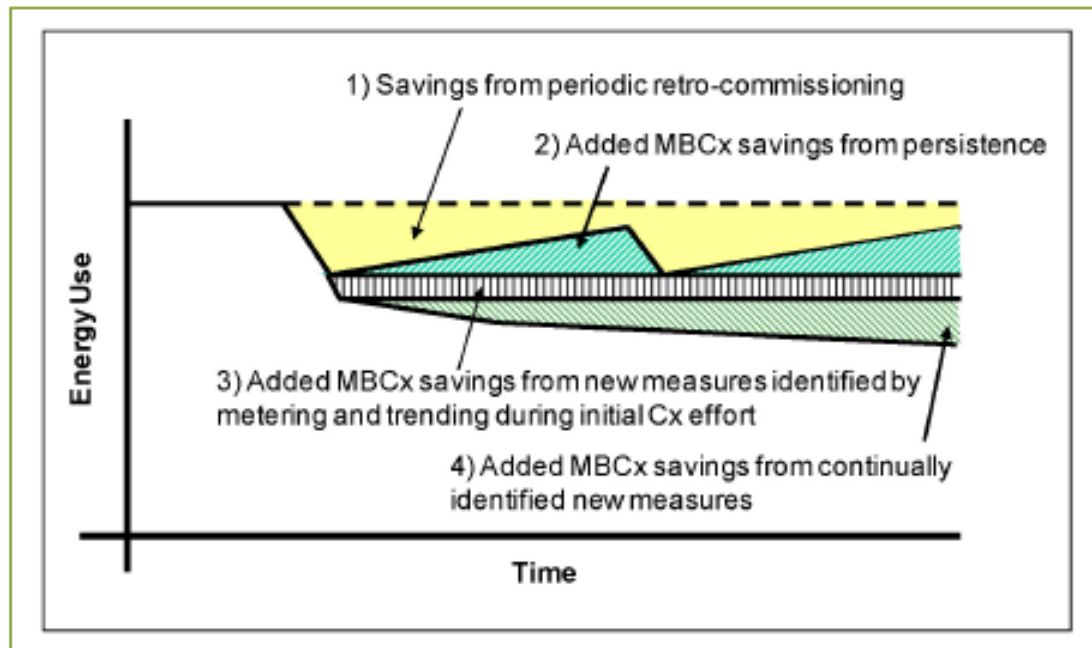
Monitoring-Based Commissioning (MBCx)

Monitoring and analyzing equipment-based data to optimize performance and energy efficiency



Monitoring-Based Commissioning (MBCx)

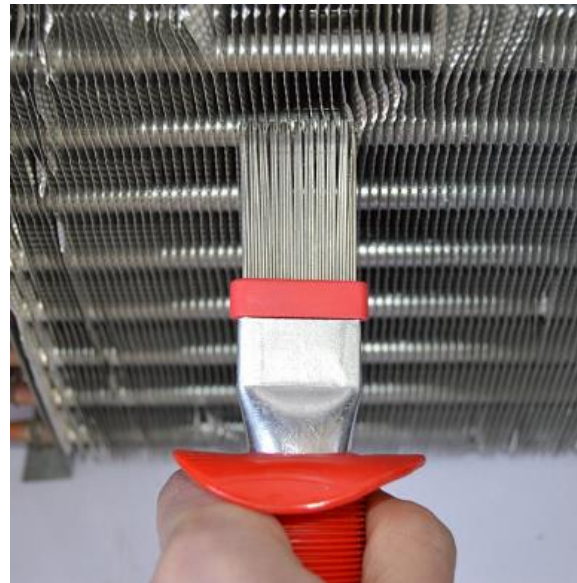
MBCx provides three streams of additional energy savings relative to RCx.



Polling Question

- ▶ True or False: Retrocommissioning typically includes implementing improvements identified

- A. True
- B. False

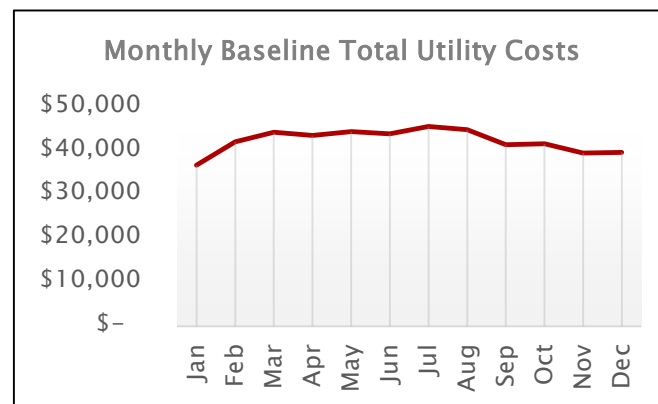


Financing LC/NC ECMs

Guaranteed Savings Service Contracts:

upgrades financed using Savings

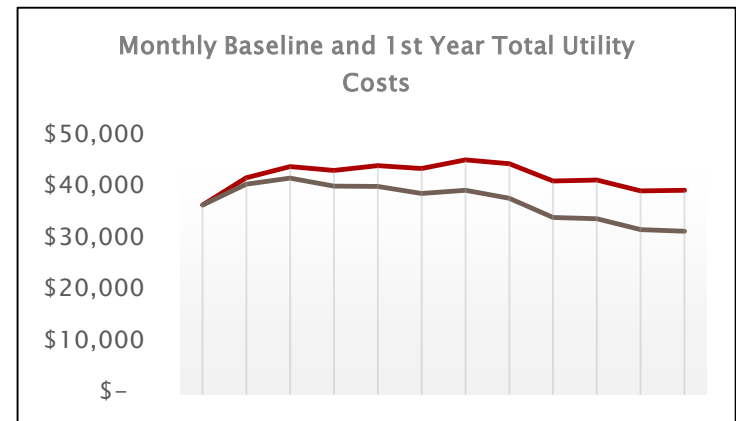
- ▶ **Step 1:** Baseline annual utility expenditures (\$/yr)
- ▶ **Step 2:** 12-month energy management service contract
 - Monthly fees equal to 5%–10% of baseline
- ▶ **Step 3:** Fees will be used to fund improvements (no additional cost)
- ▶ **Step 4:** Annual Guarantee
 - *If annual cost reduction does not exceed the fees after 12 months, the difference will be refunded*



Financing LC/NC ECMs

Guaranteed Savings Service Contracts:

- ▶ Example Medium size building
- ▶ \$525,000 Baseline utility costs (electric/gas/water)
- ▶ Fees 10% of baseline (\$4,375/month)
- ▶ 1st year savings \$52,500 Guaranteed
- ▶ Additional and Future savings locked in with no additional fees



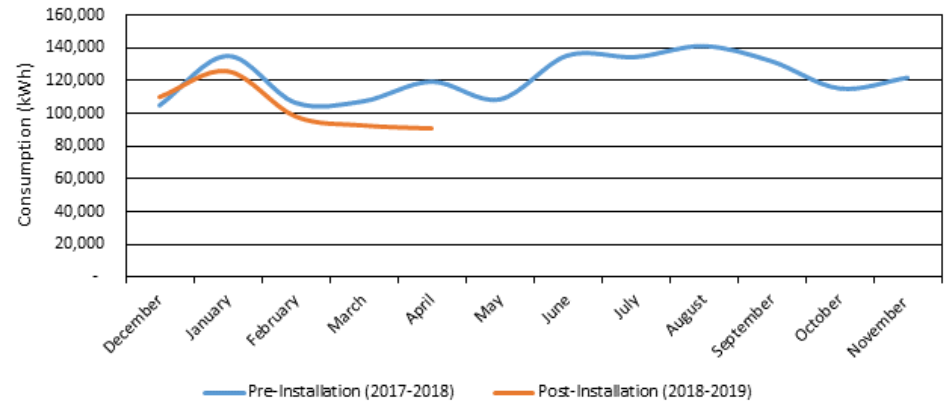
Case Study

10,000 ft² Restaurant

Initiatives Undertaken

- ▶ LED retrofits
 - ▶ Off peak lighting reduction
 - ▶ Duct heater shutoff
 - ▶ Off peak temperature setbacks
 - ▶ Kitchen hood night settings
 - ▶ Baseboard heater tstats
 - ▶ Dishwasher booster heater retrofit
 - ▶ Exhaust fan tstat
 - ▶ Reduce Hot water temperature
-
- ▶ \$11,900 saved after 5 months (16% of baseline)

2018 - 2019 Consumption Comparison



Learning Assessment

Polling Questions

- ▶ We will be providing 10 questions via poll format
- ▶ 5 minutes to answer questions
- ▶ Your participation will be logged in order to receive Continuing Education Units (CEU's)

Learning Assessment – Answers

1. Which fuel source has the highest CO₂/kWh emissions? **Coal**
2. What Energy Star Score will get you recognized as an Energy Star Building? **75**
3. Occupancy sensors detect either motion or heat to initiate or shut off light fixtures. **True**
4. Which of the following are potential opportunities for pipe insulation energy improvements? **All of the above**
5. Cogged V-belts save energy over standard belts by: **Reducing slippage at the pulleys**
6. Retrocommissioning includes performance testing mechanical equipment. **True**
7. Cooling and heating coils need to be cleaned at least twice a year. **True**
8. Chillers operate more efficiently at Lower condenser water temperature. **True**
9. Natural Ventilation can offset mechanical cooling. **True**
10. Which of the following is NOT a step in Monitoring Based Commissioning (MBCx). **Report Energy Star score**

Surveys

- ▶ We will be emailing you a survey to submit to provide us feedback on today's presentation



Questions? / Thank you!

Eric Oliver PE, CEM, LEED^{AP}
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